

2022 Half Year Heli Market Trends

Single Engine Edition



Key Metrics

1st Semester 2022
("S1 2022")

TREND
vs S1 2021

RETAIL SALES VOLUME
ON & OFF MARKET

106 units \$200m

-11%

-9%

ABSORPTION RATE

3.5 months

-63%

Q2 2022

TREND
vs Q2 2021

SUPPLY FOR SALE
ON MARKET

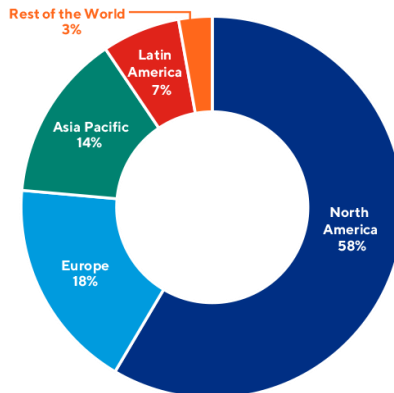
64 units \$134m

-65%

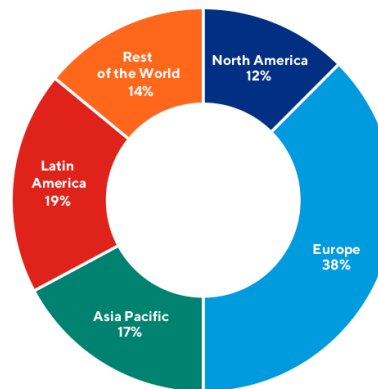
-63%

Recap by Region

S1 2022 TRANSACTIONS BY REGION
(BUYER LOCATION)



Q2 2022 SUPPLY LOCATION



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Recap by Configuration

		VIP	UTILITY	EMS	OVERALL
Retail Sales S1 2022	Units Sold on + off market	62	23	21	106
	estimated \$	\$118m	\$36m	\$46m	\$200m (-9%)
Absorption Rate S1 2022		4 mths	4 mths	2 mths	3.5 mths
Supply Q2 2022	Units For Sale on market	46	13	5	64
	estimated \$	\$99m	\$25m	\$10m	\$134m (-63%)

S1 2022 Singles Liquidity Lineup

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Preowned helicopter market ranking based on absorption rate, sales and active fleet size

All configurations (EMS, VIP, OGP, etc)

RANK	MODEL	S1 YOY retail sales trend	Q2 YOY supply trend	S1 2022 abs rate	YOY abs rate trend	average asking price	S1 YOY ask trend
1	AS350 B3/B3e/H125	-24%	-63%	90 days	-3mth	\$1.8m	+5%
2	Bell 407/GX/P/I	-9%	-79%	90 days	-10mth	\$2.6m	+26%
3	EC130 B4/H130	+6%	-58%	95 days	-8mth	\$2.08m	+6%
4	AW119K/Ke/Kx	+67%	-40%	313 days	-10mth	\$2.02m	-6%

Half Year Trends

