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Heli Market Trends Twin Engine Edition

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Regional Retail Sales (purchaser location)

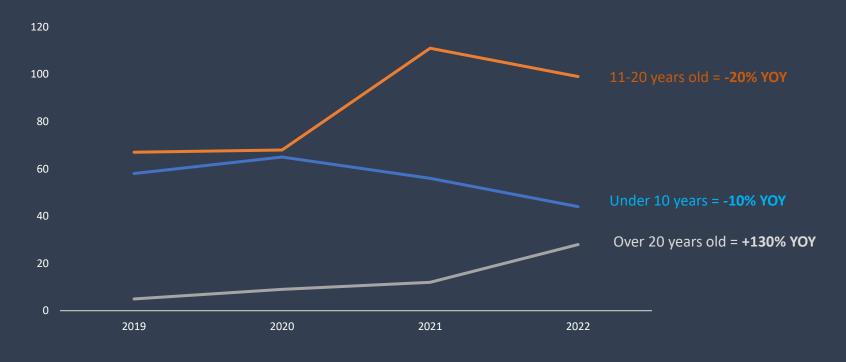


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Trends by Aircraft Age

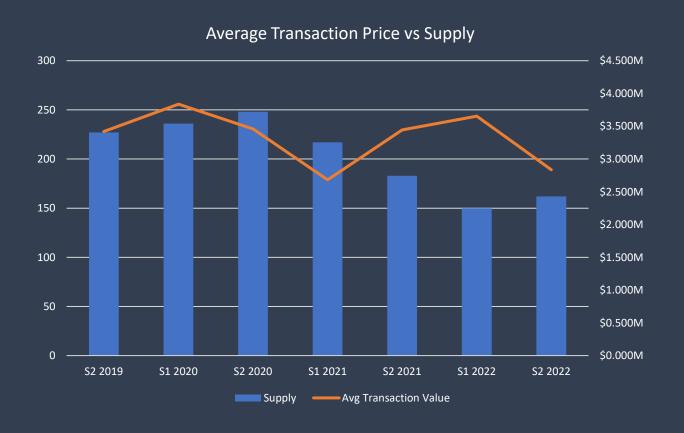




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Average Retail Transaction Price



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Key Metrics

2022

TREND

vs 2021

RETAIL SALES VOLUME ON & OFF MARKET

171 units \$558m





ABSORPTION RATE

11 months



Q42022

TREND vs Q4 2021 SUPPLY FOR SALE ON MARKET

162 units \$633m



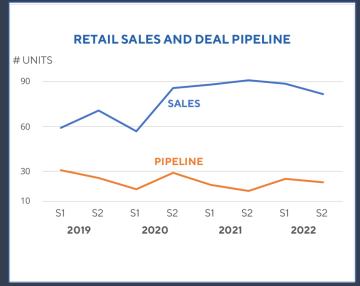


DEAL PIPELINE

23 units



Semester Trends



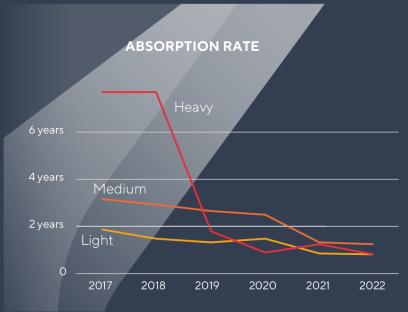






Yearly Trends





Source: Aero Asset

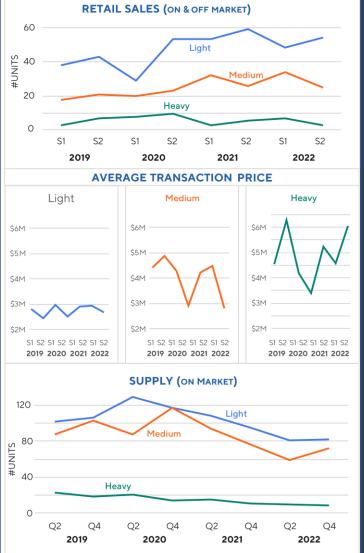
2022 Heli Market Trends

Asset Class Performance





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2022 Liquidity Lineup



RANK	MODEL	YOY retail sales trend	Q4 YOY supply trend	2022 abs rate	YOY abs rate trend	AVERAGE TRANSACTION PRICE	
						\$2.5M \$5M \$7.5M	
1	EC135/H135	+21%	-35%	7mth	-6mth	EC/H135 NO CHANGE	
2	EC145/H145	+6%	-29%	4mth	-2mth =	EC145 -\$1m -\$300k	
3	S76C+/C++	-4%	-41%	5mth	-3mth	S-76C+\$300k	
4	AW109S/SP	-30%	-22%	9mth	+1mth	S-76C++ A109S +\$100k +\$300k	
5	AW139	+44%	+15%	16 mth	-4mth	AW109SP	
6	S92A	change	-33%	8 mth	-4 mth	AW139 -\$400k S-92	
7	A109E POWER	-16%	-6%	17 mth	+2 mth		
8	EC225/H225	+17%	-25%	10 mth	-6mth	A109E +\$600k	
9	EC155B1/H155	-46%	-13%	1yr	+5 mth	.047	
10	BELL 429	-30%	+233%	1.4 yr	+13mth	EC155B1/H155 +\$1./m +\$900k	
11	BELL 412	+100%	-19%	2.8 yrs	-4yrs	BELL 429	
12	AW169	NO	NO change	N/A*	N/A*	BELL 412EP 2022 AVERAGE TRANSACTION PRICE (USD)	
13	S76D	-100%	+150%	N/A*	N/A*	2021 variation	

Super-medium not included because no preowned market. All configurations (EMS, VIP, OGP, etc)

Questions?



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Emmanuel DUPUY

Emmanuel began selling fixed and rotary wing aircraft in 2004. In 2009, Emmanuel launched a firm dedicated to helicopter sales, which later merged with a world leading aircraft brokerage in 2013. Emmanuel has completed in excess of 100 aircraft transactions, across the globe. He is fluent in English and French.