



2022 Heli Market Trends Twin Engine Edition

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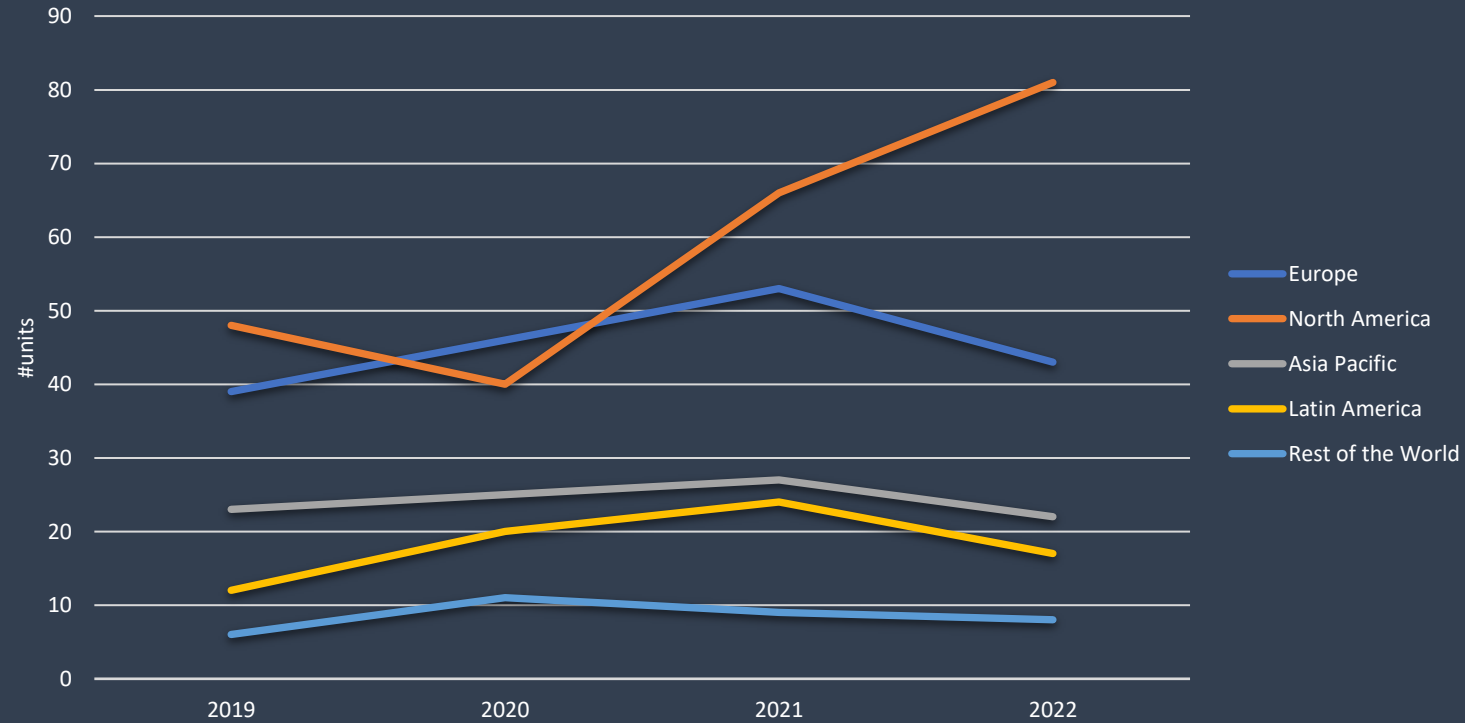
- Regional Sales Evolution
- Average Transaction Price
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- Asset Class Performance
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2022 Heli Market Trends



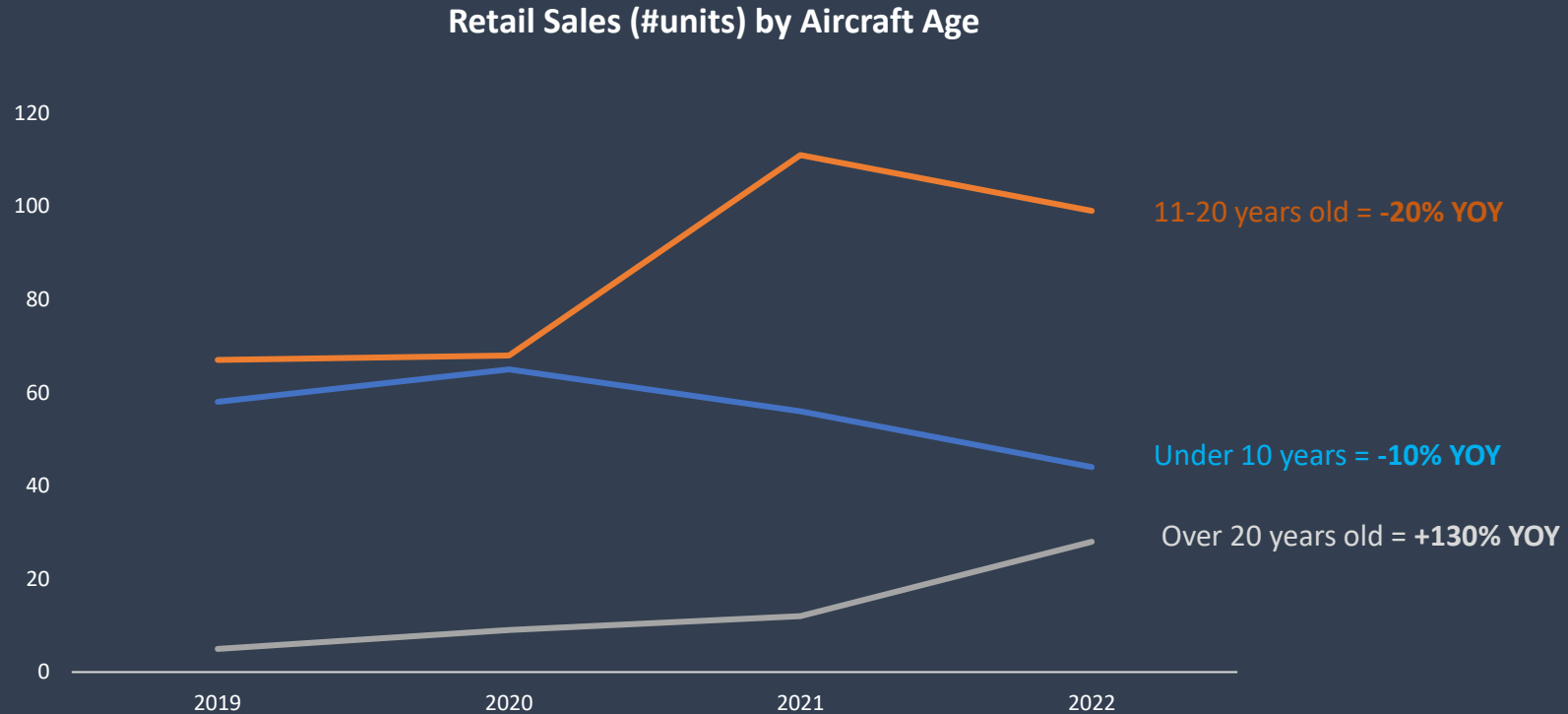
Regional Retail Sales (purchaser location)



2022 Heli Market Trends



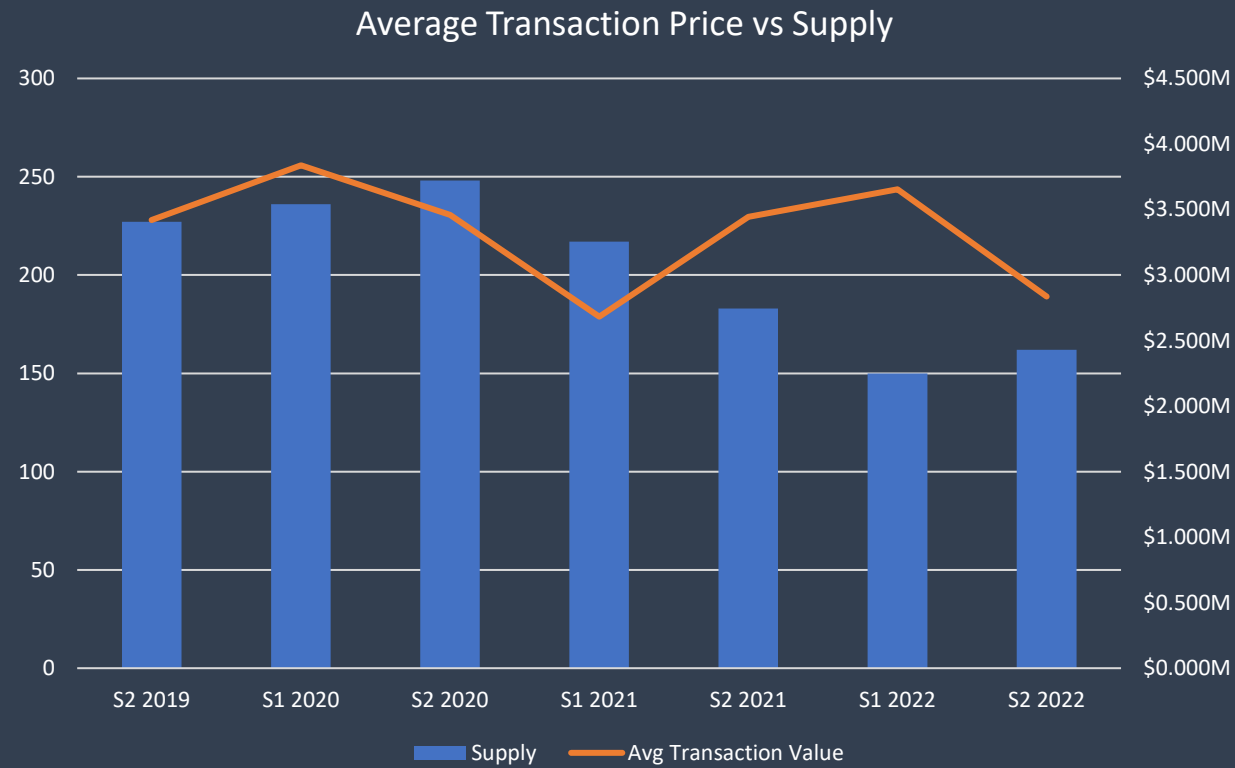
Trends by Aircraft Age



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Average Retail Transaction Price



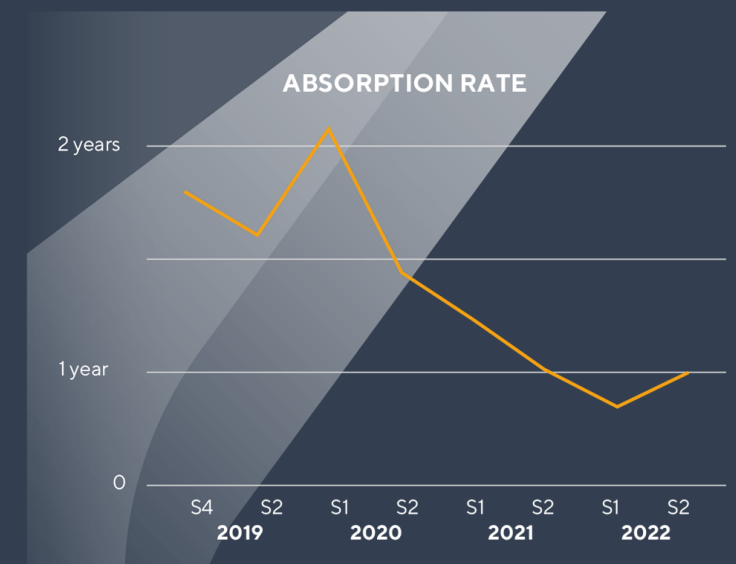
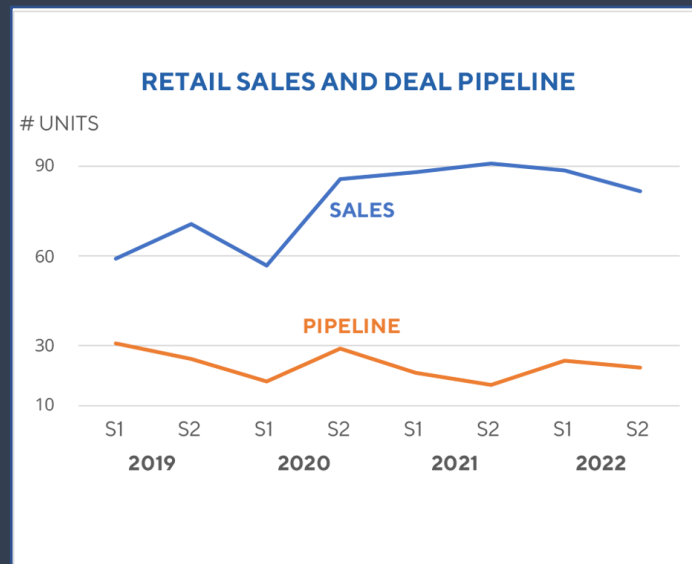
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Key Metrics



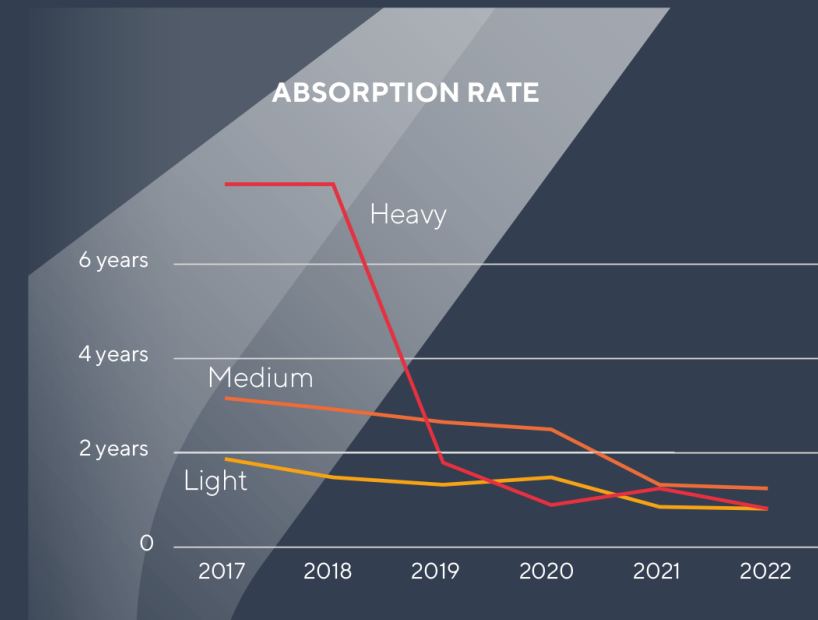
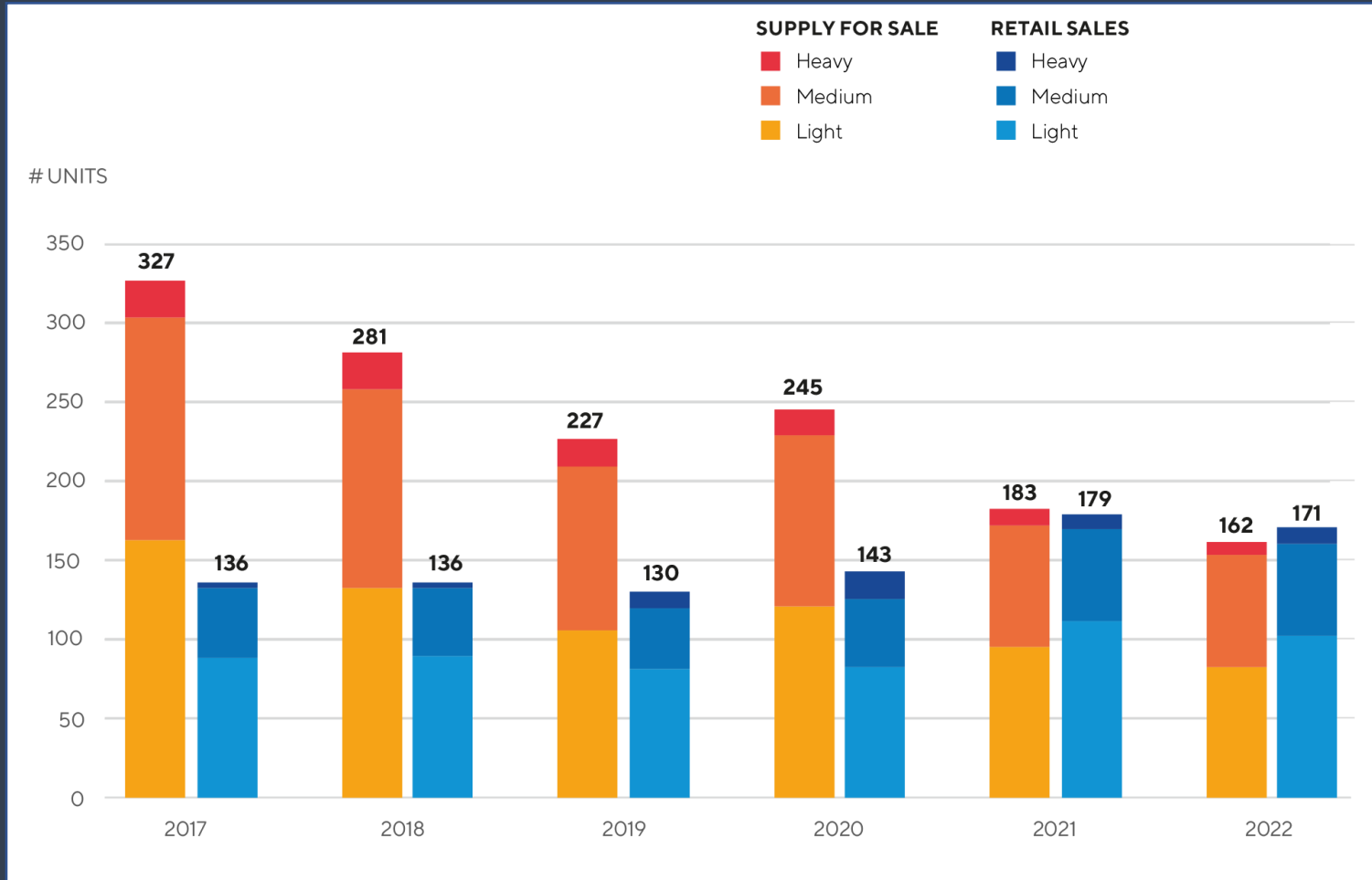
Semester Trends



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Yearly Trends

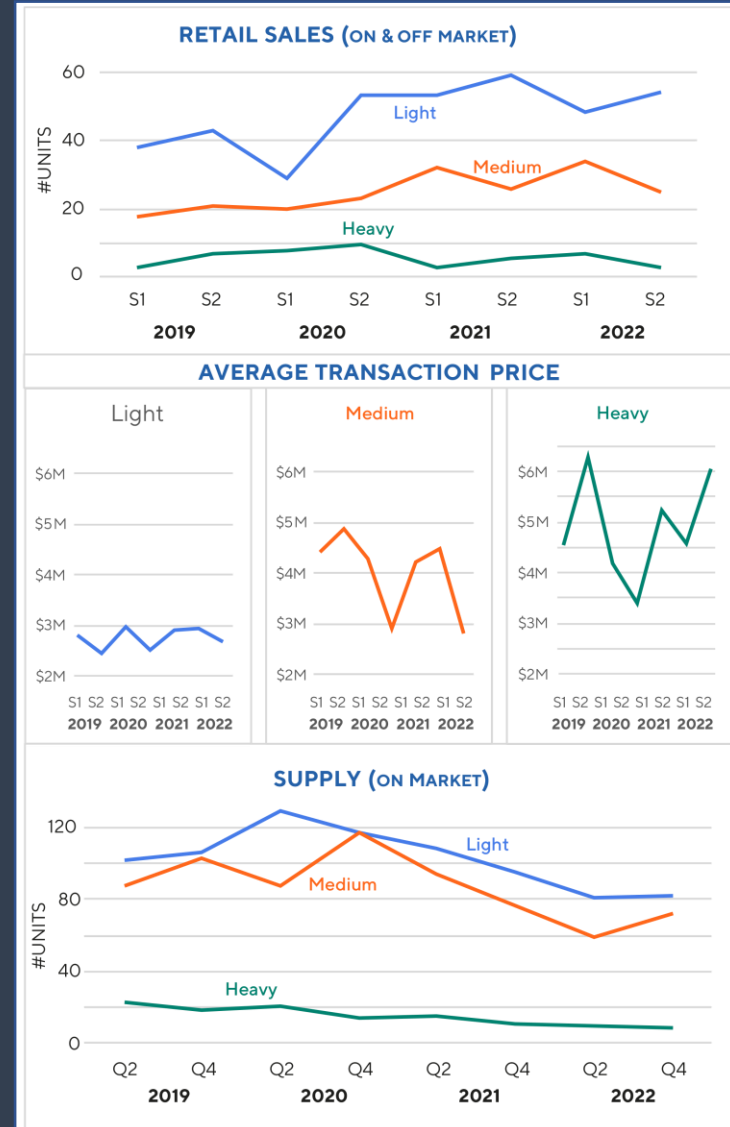


2022 Heli Market Trends



Asset Class Performance

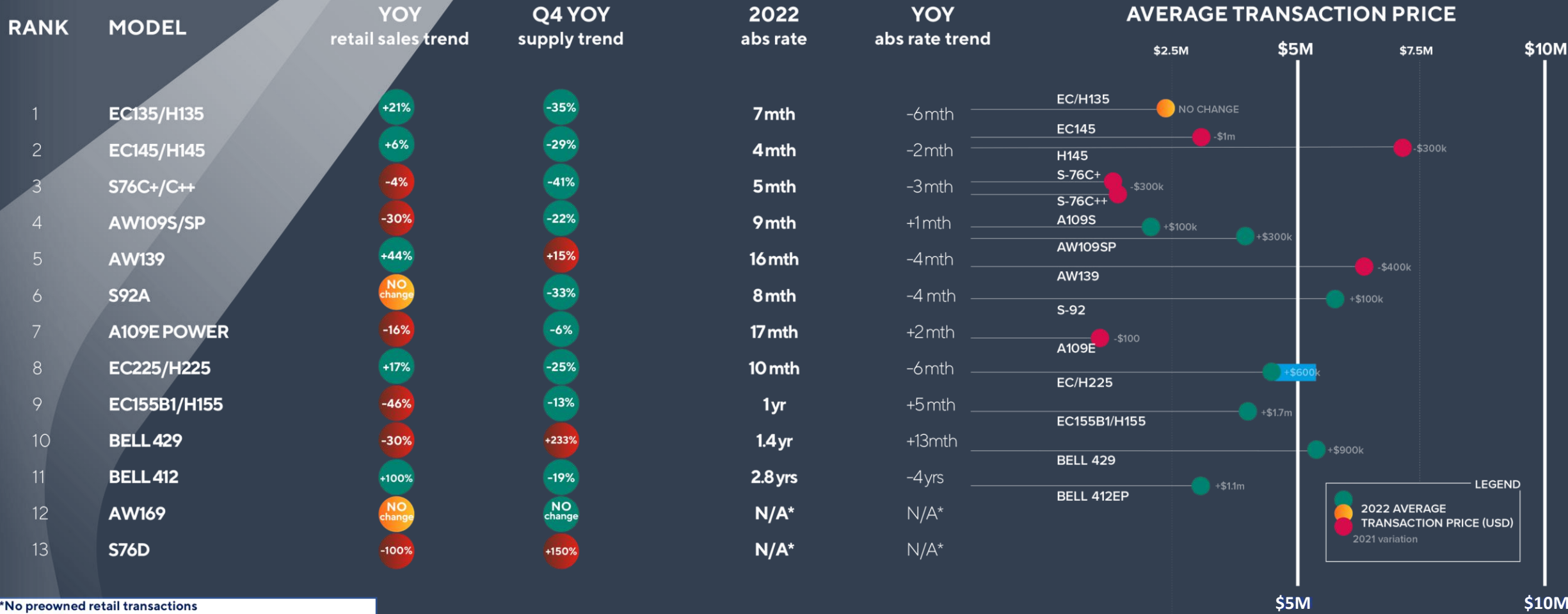
		LIGHT	MEDIUM	HEAVY	OVERALL
Retail Sales 2022	Units Sold on + off market	102 -9%	59 +2%	10 +11%	171 -4%
	estimated \$	\$285m	\$222m	\$50m	\$558m (+2%)
Absorption Rate 2022		0.8 yrs -1 mth	1.2 yrs -1 mth	0.8 yrs -5 mths	0.9 yrs -1 mth
	Units For Sale on market	82 -14%	72 -6%	8 -27%	162 -11%
Supply Q4 2022	estimated \$	\$257m	\$322m	\$54m	\$633m (-5%)



2022 Heli Market Trends



2022 Liquidity Lineup



***No preowned retail transactions**
 Super-medium not included because no preowned market.
 All configurations (EMS, VIP, OGP, etc)

Questions?



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Emmanuel began selling fixed and rotary wing aircraft in 2004. In 2009, Emmanuel launched a firm dedicated to helicopter sales, which later merged with a world leading aircraft brokerage in 2013. Emmanuel has completed in excess of 100 aircraft transactions, across the globe. He is fluent in English and French.



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